

Edgar Garcia

Managing Partner

Edgar Garcia builds systems that turn ideas into operating results. As Managing Partner of Gazvi Group, he leads a multi division enterprise spanning digital marketing, managed technology, capital access programs, and operations management. His specialty is taking messy problems, creating clarity, and installing repeatable processes that produce measurable outcomes. Before Gazvi, Edgar served for eighteen plus years in the federal government in senior roles focused on management and operations, people leadership, and organizational systems. He operated in high accountability environments where scale, compliance, and execution matter. That experience shows up in how Gazvi runs engagements today; clear scopes, clean governance, transparent reporting, and timelines that hold. At Gazvi, Edgar's mandate is simple; engineer growth, protect margins, and build assets that last. The portfolio delivers partner delivered solutions across marketing and technology, capital readiness and funding support with bank and non bank partners, and shared services that strengthen finance, people operations, and program execution. Clients engage Gazvi for outcomes, stronger pipelines, tighter operations, healthier cash flow, and brand systems that scale. Edgar's operating philosophy is built for a noisy market. Decisions stay anchored in evidence, dashboards expose the truth, and communication stays plain so teams move faster. Trust is earned by delivering on commitments, documenting the work, and showing the numbers. A lifelong builder, Edgar continues formal development in cybersecurity, project and program management, Lean Six Sigma, and Agile methods. He applies performance principles from sport as a licensed coach with the United States Soccer Federation USSF, holding the D License and pursuing the C License. Family, discipline, and service are the through line.